

3<sup>rd</sup> Quarter 2025

# BBVA Perú Investor Report



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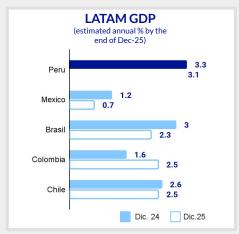
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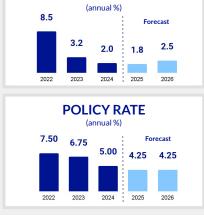
# D1 Economic & Financial System

# **Macroeconomic Environment**

In 2025, GDP growth is projected at 3.1%, driven by increased business confidence and infrastructure projects, with controlled inflation, high international reserves, and low public debt.







**INFLATION** 



### Macroeconomic Assumptions 2025:

- Normal weather conditions and a relatively stable political and social environment.
- Private spending supported by positive business confidence, more flexible financial conditions, and higher mining investment.
- Inflation (headline and core) expected to remain within the BCRP target range.

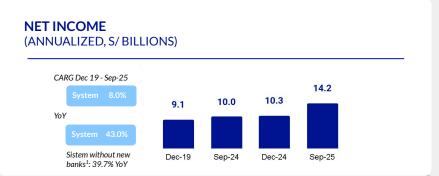
# **Growth of the Banking System**

System Loans and Deposits grow at a CARG 2025-2019 of 4.3% and 6.4%, respectively. Net Income with a CARG of 8.0%, with significant recovery YoY due to lower Provisions, Financial Expenses and higher Net Fees and Commissions









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# **About BBVA Perú**

# Backed by Groups with global presence.

BBVA Perú is owned by the BBVA Group (47.13%) and BRECA Group (47.13%), with public float in the Lima Stock Exchange (5.74%).



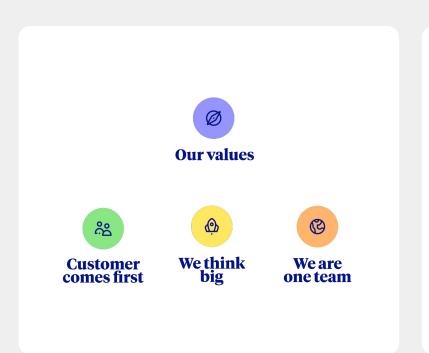


# **Strategic Guidelines**

BBVA Perú shares the group global strategy

**OUR PURPOSE** 

## "Supporting your drive to go further"





### **RCP**

Incorporate customer's perspective in a radical way



### **Capital**

Encourage a mindset focused on generating value and building capital



### **Sustainability**

Promote sustainability as a key driver of growth



### **Technology**

Leverage AI and innovation to their fullest potential



### **Enterprises**

Achieve growth in all enterprise segments.



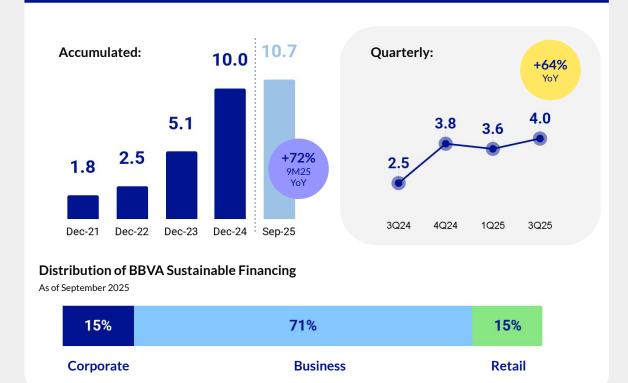
### Team

Strengthen our empathy, succeed as a winning team

# Committed to a Sustainable world

In line with the Group's strategy, **BBVA Peru** continues to promote sustainability as a driver of growth and a business opportunity.

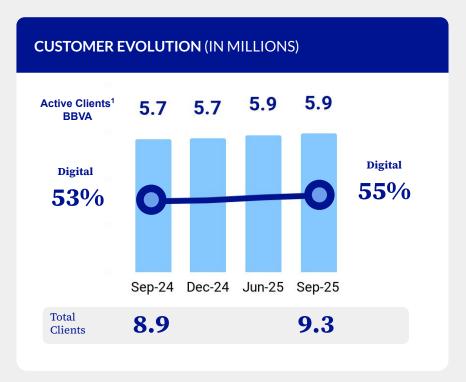
# **SUSTAINABLE FINANCING** (In billions of PEN)

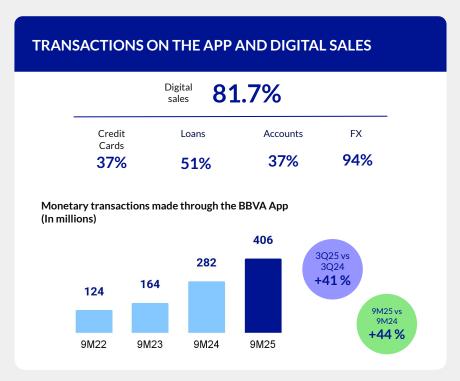


Source: BBVA

# **Digital Strategy**

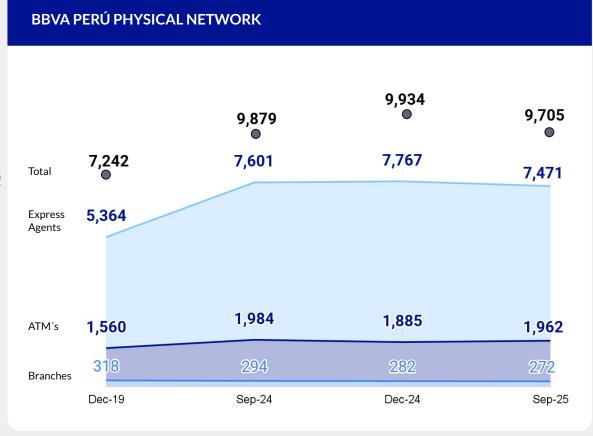
We continue to strengthen our Digital Strategy, highlighting the growth in Mobile Clients, the sustained increase in monetary transactions through the App, and the growing relevance of digital sales.





# BBVA Perú maintains a robust and well-distributed physical presence nationwide.

With a network focused on improving the experience, advising and accompanying our clients.



Source: Number of branches from the SBS, rest of information from BBVA source.

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# **Financial Information**

### **Key Messages - 9M 2025**

ROBUST NET INCOME GENERATION

DUE TO HIGHER ACTIVITY AND LOWER PROVISIONS

EFFICIENCY RATIO BELOW SYSTEM AVERAGE

RISK INDICATORS SHOW CLEAR RECOVERY
DUE TO ACTIVE MANAGEMENT AND A
FAVORABLE MACROECONOMIC
ENVIRONMENT

STRONG CAPITAL AND LIQUIDITY
RATIOS

STANDING OUT IN THE SUSTAINABILITY AND DIGITAL STRATEGY

NET INCOME (S/MM)

1,831

+40.3% YoY

ROE (%)

17.9

+406 bps YoY

ROA (%)

2.2

+58 bps YoY

**EFFICIENCY RATIO (%)** 

39.1

to September-25

Below the Banking System average: 40.7%

**COST OF RISK (%)** 

1.87

-156 pbs YoY vs 2.16% Banking System **NPL** (%)

3.3

-90 pbs YoY vs 3.4% Banking System **COVERAGE RATIO** (%)

149

+10 pp YoY vs 166% Banking System

GLOBAL CAPITAL (%)

15.86

Requirement: 13.17%

**CET 1** (%)

12.96

Requirement: 6.75%

**LOAN TO DEPOSITS (%)** 

95

SUSTAINABLE FINANCING

s/ **10.2** MM

DIGITAL ACTIVE CUSTOMERS

3.3 мм

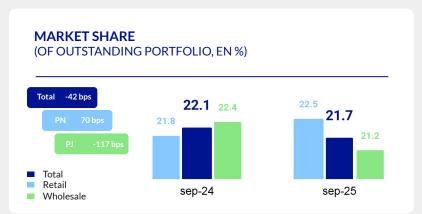
55% of total active clients

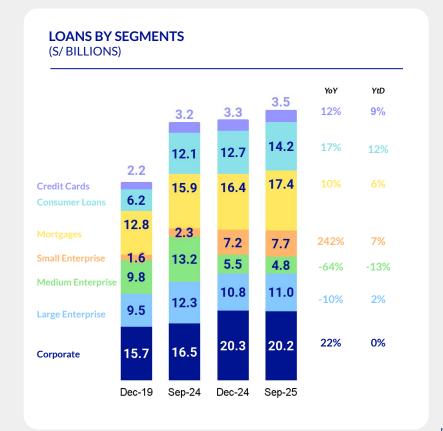
BBVA APP

Digital Platform benchmark in the Market

# Outstanding performance in loans to individuals and corporations. Market share impacted by the entry of new players.





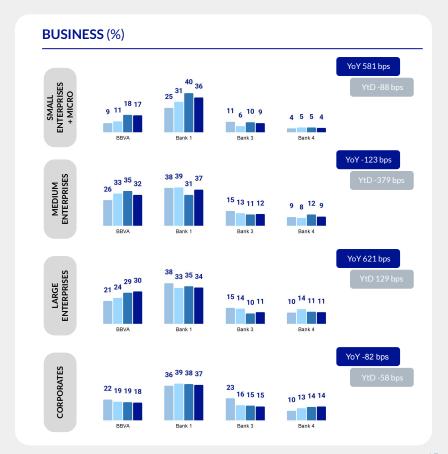


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### **Market Share of Loans**

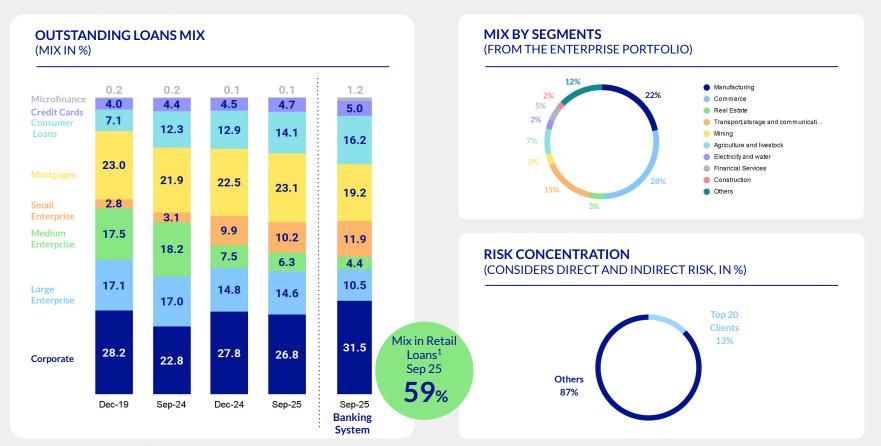


Aligned with our retail strategy, BBVA continues to increase its presence in these segments, increasing its market share in Consumer, Cards, and Mortgages. In businesses, growth stands out in Large Enterprises.



Source: SBS | Market share of performing loans.

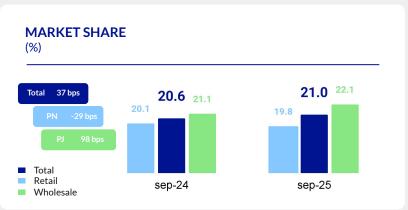
# BBVA maintains a well diversified portfolio

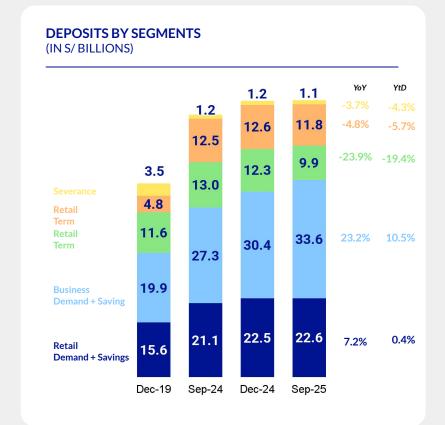


**Source**: ASBANC, SBS & BBVA | <sup>1</sup>Retail Loans: SMEs + Individuals

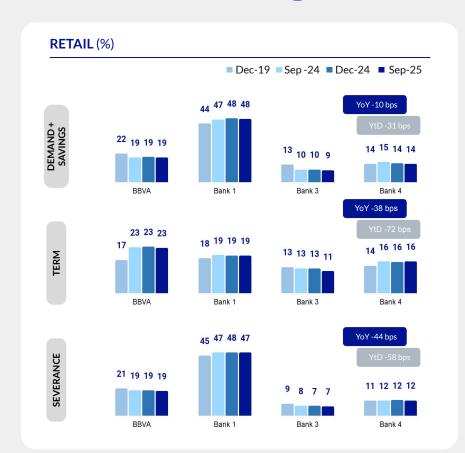
# Solid portfolio, with YoY growth in Demand and Savings Deposits for both Individuals and Businesses

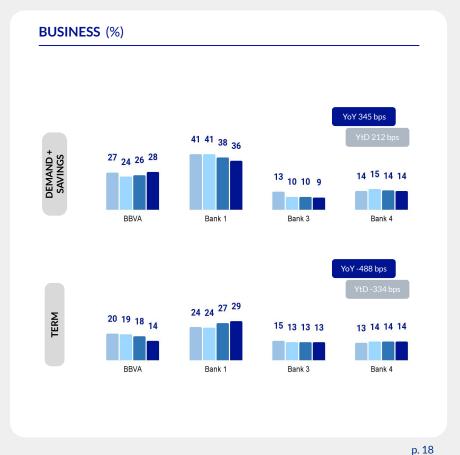






# **Market Share of Deposits**





Source: SBS

# High degree of self-financing and balance sheet solarization





# BBVA Perú achieved outstanding results, +40% YoY as of 9M2025

Driven by the containment of interest expenses. Additionally, higher net financial services income and lower provisions offset higher operating expenses and lower ROF

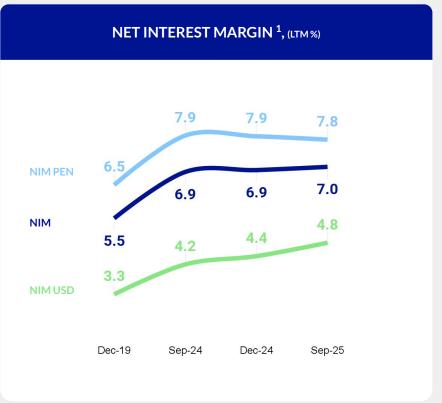
### **Income Statement** (Expressed in millions of PEN)

	0.4		Var	Var (%)	
	sep-24	sep-25	S/MM	%	
Financial Income	6,049	5,906	(144)	-2.4%	
Financial Expenses	(1,733)	(1,425)	(308)	-17.8%	
Gross Financial Margin	4,316	4,481	164	3.8%	
Provisions for Direct Loans	(1,898)	(1,126)	(772)	-40.7%	
Net Financial Margin	2,418	3,355	937	38.7%	
Net Income from Financial Services	794	865	71	8.9%	
Net Interest Margin of Financial Services	3,212	4,220	1,008	31.4%	
Gain/Loss from Financial Operations (ROF)	795	721	(74)	-9.3%	
Operating Margin	4,008	4,941	933	23.3%	
Administrative Expenses and Depreciation	(2,152)	(2,322)	169	7.9%	
Net Operating Margin	1,855	2,619	764	41.2%	
Asset Valuation and Other Provisions	(205)	(134)	(72)	-34.9%	
Operating Result	1,650	2,486	836	50.7%	
Other Income and Expenses	9	10	0	4.4%	
Profit/Loss Before Income Tax	1,659	2,496	836	50.4%	
Income Tax	(355)	665	(1,019)	-287.5%	
Net Profit	1,305	1,831	526	40.3%	

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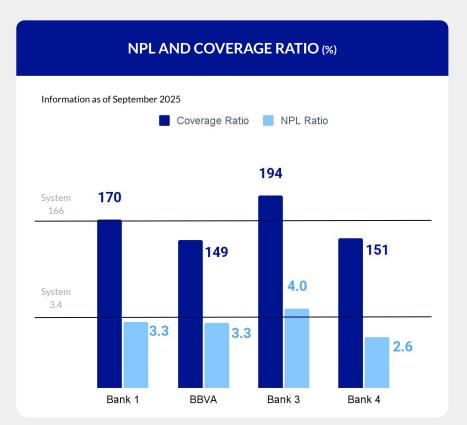
# **Profitability Management**





 $<sup>^1</sup>$  NIM: Accumulated Gross Financial Margin / Average Profitable Assets of the last 12 months. Source: ASBANC and SBS

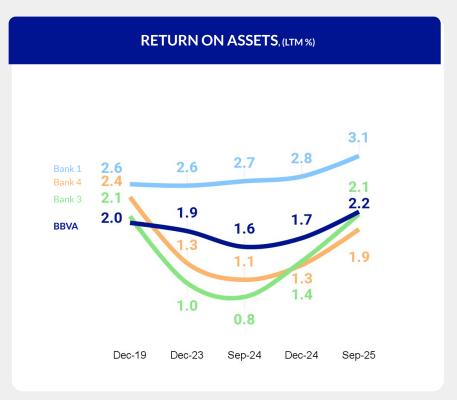
# Clear improvement in risk indicators, driven by active management from admission and a better macroeconomic context.





# As a result, BBVA shows solid profitability indicators with significant YoY and Ytd recovery.





Source: SBS p. 23

# **Capital Management**

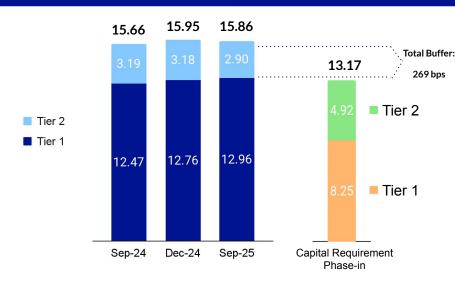
CET1 as of September 2025 above the legal requirement:

CET1 (Phase - in)

12.96%

- Requirement according to SBS document 07850 2023: 10%
- Total capital requirement (phase in): 13.17%

# Available and required capital ratios: (Required capital in Phase-in in of September 2025)



- Tier 1 Requirement: CET1 4.5%, Conservation Buffer 1.25% (2.5% in Fully-loaded), Market Concentration 1.0%, Ad Tier1 1.5%.
- Tier 2 Requirement: 4.0% + Other risks 0.92% (requirement due to portfolio concentration at individual, sector and regional levels).
- Total capital requirement in fully-loaded 14.42%.

# **Key Takeaways**



Excellent net profit growth, delivering value to our stakeholders.



With significant progress in our **Sustainable strategy**.



Adequate **risk management** and **asset quality**, with significant improvement in the last year.



Strong capital and liquidity indicators, above local requirements.



### Anexes

				Issue			Amount		
			Instrument	Date	Due Date	Currency	Issued (000)	Coupon	ISIN
BBVA	BONOS	International	Subordinated	Mar-24	Mar-34	USD	300,000	6.25%	US058950AA48/USP07760AH74
			Corporate Jan-25	lan 25	25 Jan-30	USD	200,000	Term SOFR 6M +	USP07760AJ31
				Jan-25				1.35%	
		Local	Corporate	Dec-11	Dec-26	PEN	150,000	7.47%	PEP11600M186
			Subordinated	Jun-07	Jun-32	PEN	55,000	3.47%	PEP11600D037
			Subordinated	Nov-07	Nov-32	PEN	50,000	3.56%	PEP11600D052
			Subordinated	Feb-08	Feb-28	USD	20,000	6.47%	PEP11600D060
			Subordinated	Dec-08	Dec-33	PEN	30,000	4.19%	PEP11600D094
	CDN	Local	Corporate	Aug-25	Aug-26	PEN	85,429	4.38%	PEP11600Q187

### Prizes awarded to BBVA



Bank of the Year 2024 in Peru, according to the British magazine "The Banker"

**Dow Jones** Sustainability Indices

The only Peruvian bank to be included for the fourth consecutive year in the DJSI MILA Pacific Alliance Index



First EDGE Champions of the Peruvian bank for its Hipotecario Verde product



Best bank in the country in the contest Euromonev Awards for Excellence 2025



Best FX Bank in Peru at the Euromoney 2024 Foreign Exchange Awards



Recognition with the **UNESCO Blue Shield** installed in the Jerónimo Luis de Cabrera House, Cultural Heritage of the Nation



Best bank in Peru for SMEs according to Global Finance



Best financial institution in providing trade finance services for the fifth consecutive year according to Global Finance



First place in Peru and Latin America in the Eco Awards 2025, within the category "Authentic Culture"



Empresa Recognized with the Sustainable con Gestión Management Company Sostenible Distinction in 2025